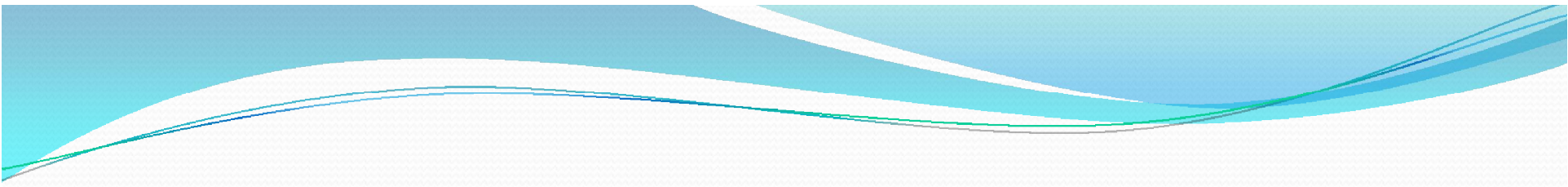


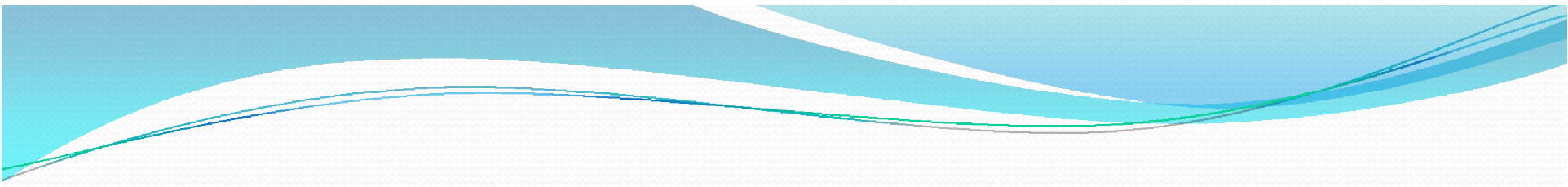
# What the flat world means for SA - (and six stocks for 2010)

Alec Hogg of Moneyweb  
SACAFMA conference – Swaziland, Sept 2007



# The world is flat

- Friedman's best seller inspired by Bill Gates
- Means geographic barriers shattered
- Globalisation causing havoc with the old
- Meritocracy rules – delivery and price
- Western model assaulted by Eastern model
- Poor getting richer; rich getting richer too – for now...

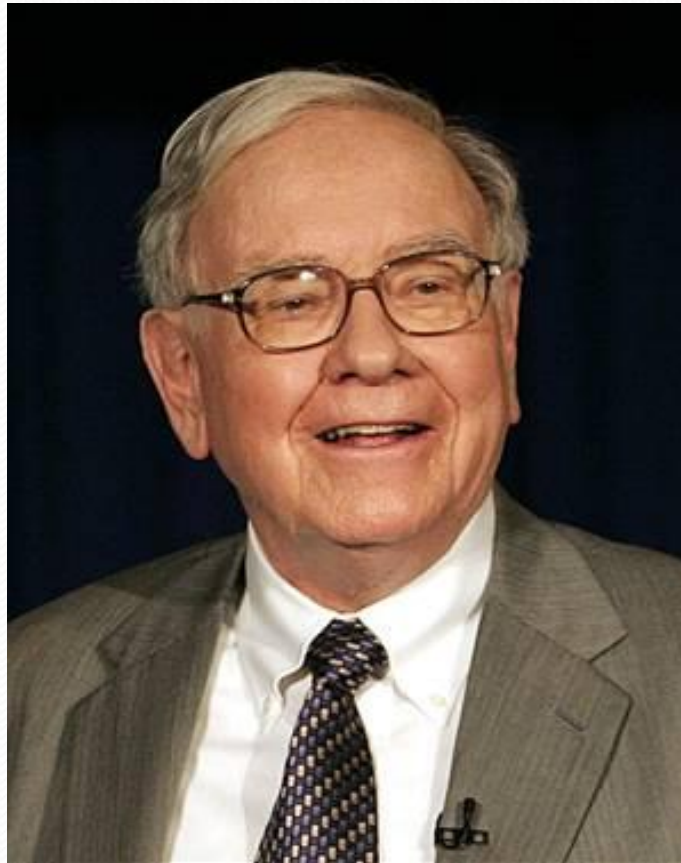


# What it means for SA

Owens the world's minerals Treasure Chest

- Not much use in the Old World
- Western nations development limited
- Also.....colonial SA Minerals legislation
- Now in demand – Prettiest girl at the Ball
- Massive wealth creation, new prosperity

*What does Warren think?*



# Buffett in 2007:

Q Bear on US Dollar

Q Keen on Emerging markets – big in Korea, likes SA

Q No commodities but missed the bus



**But Warren  
still likes  
shares....and  
so should  
you**

Invested \$5bn in US  
equities last year

Commented when  
markets fell recently  
that it was a good  
time to accumulate



# What makes a great investor?

Read, read, and read some more

Buy the company, not the stock

Lesson # 1: Don't lose money.

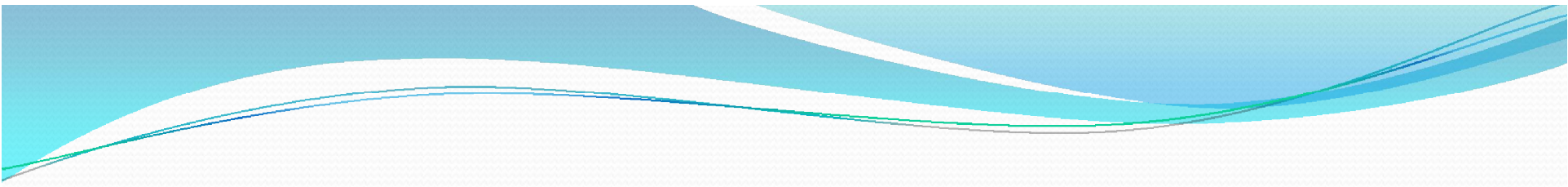
Lesson # 2: Never forget Lesson # 1



# More of what makes a great investor...

- Love the boring stuff
- Know what you know....and don't know
- Use the advantage of being nimble
- Retain your curiosity

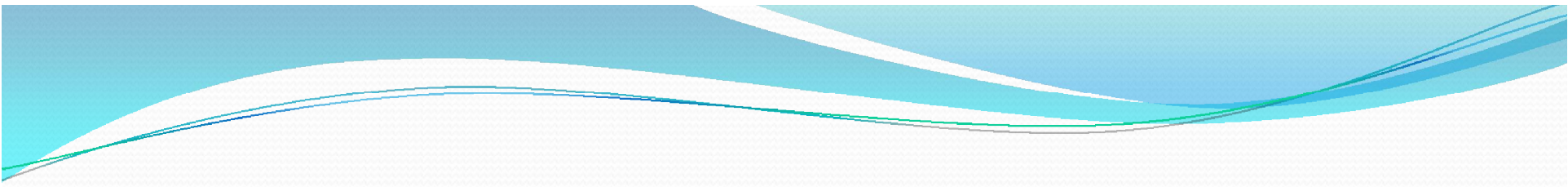




# Buffettisms...

On getting involved in investing

- “The difference between investing on paper and investing with money is a bit like reading a romance novel and doing something else.”



# Buffettisms...

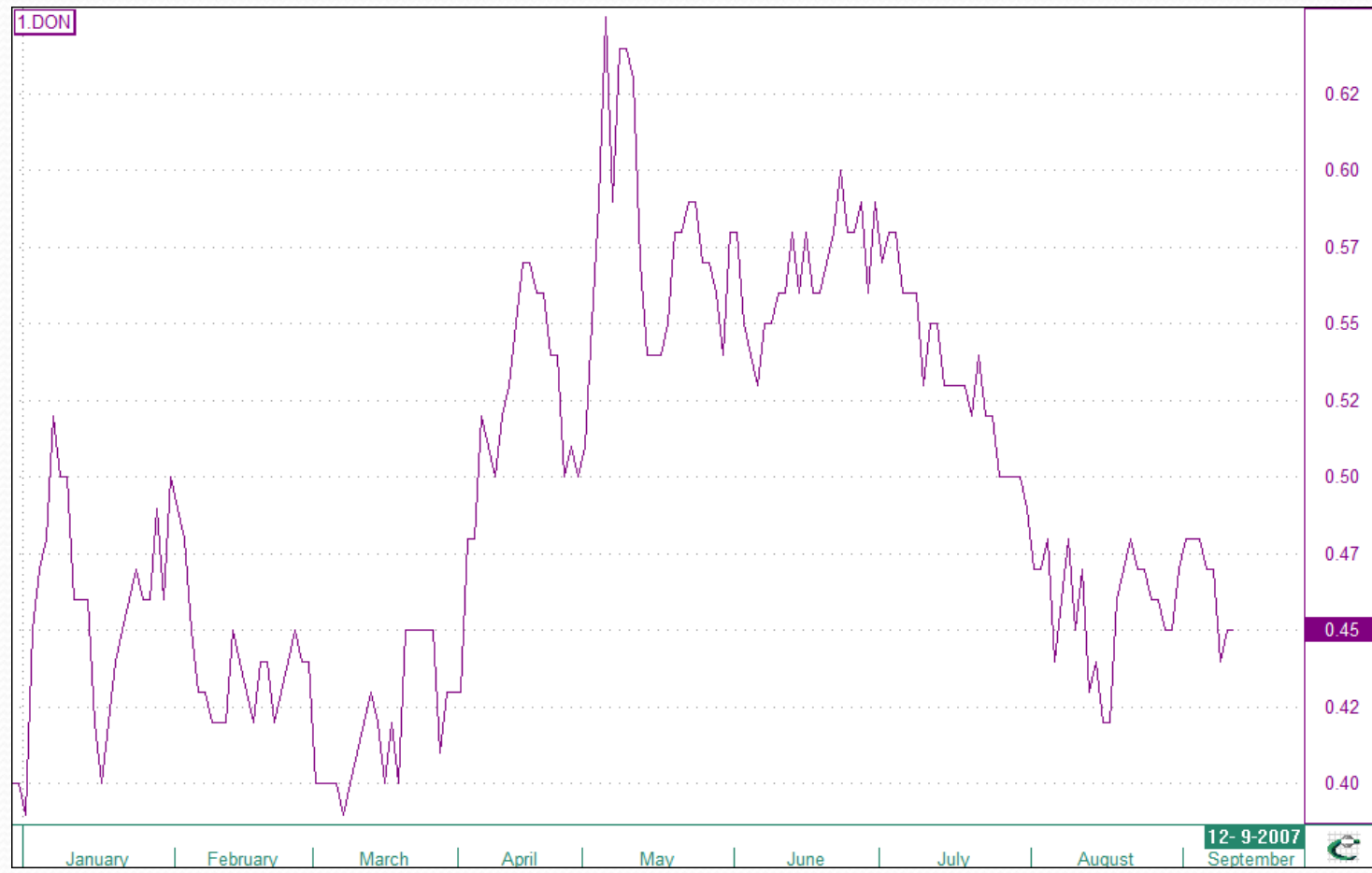
On becoming a better investor

- “Read everything you can. I read a book at age 19 that provided the framework (to my investing). Now at age 76 I’m still adding to it.”

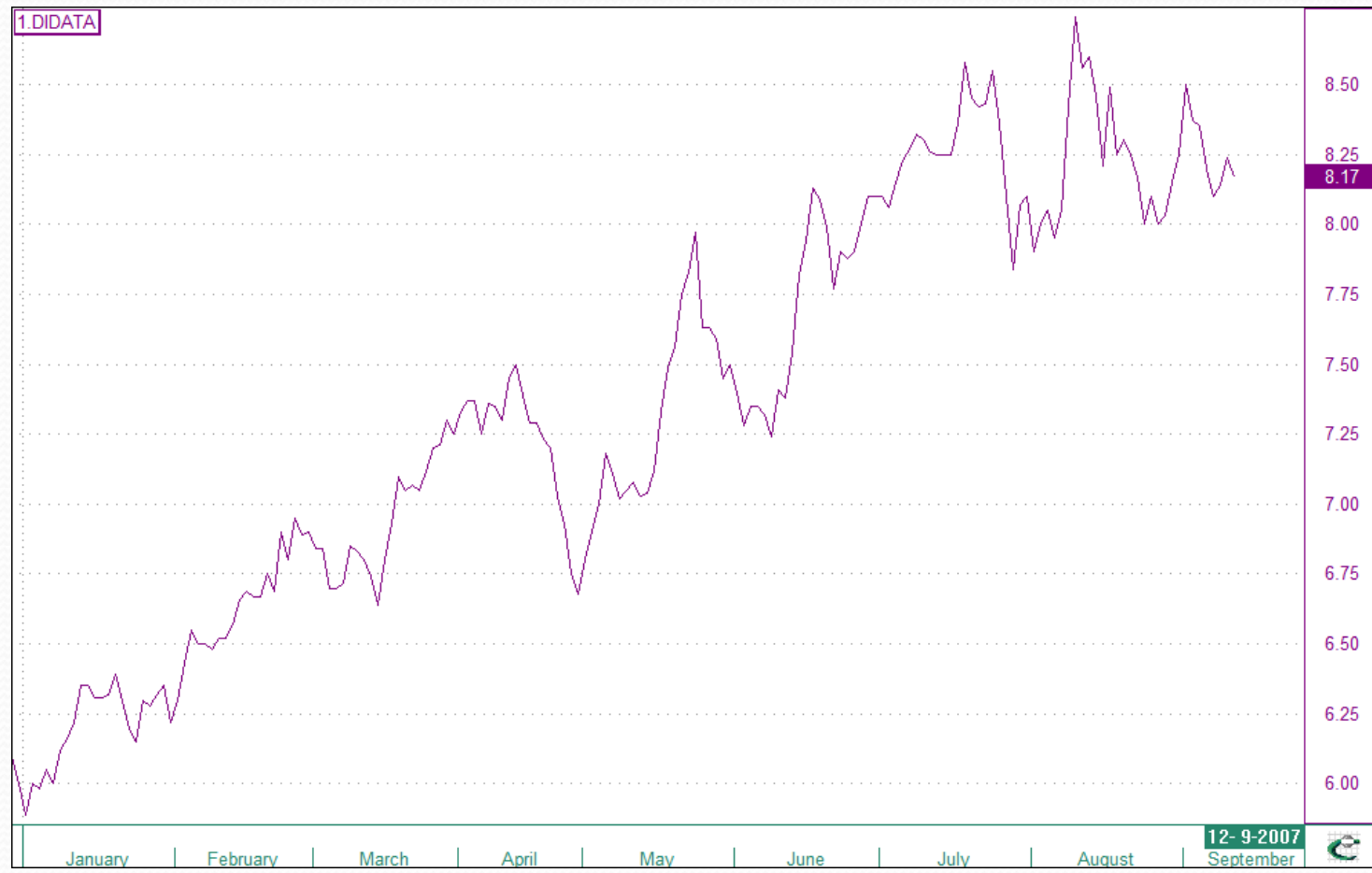
# Share No 1 - Metmar



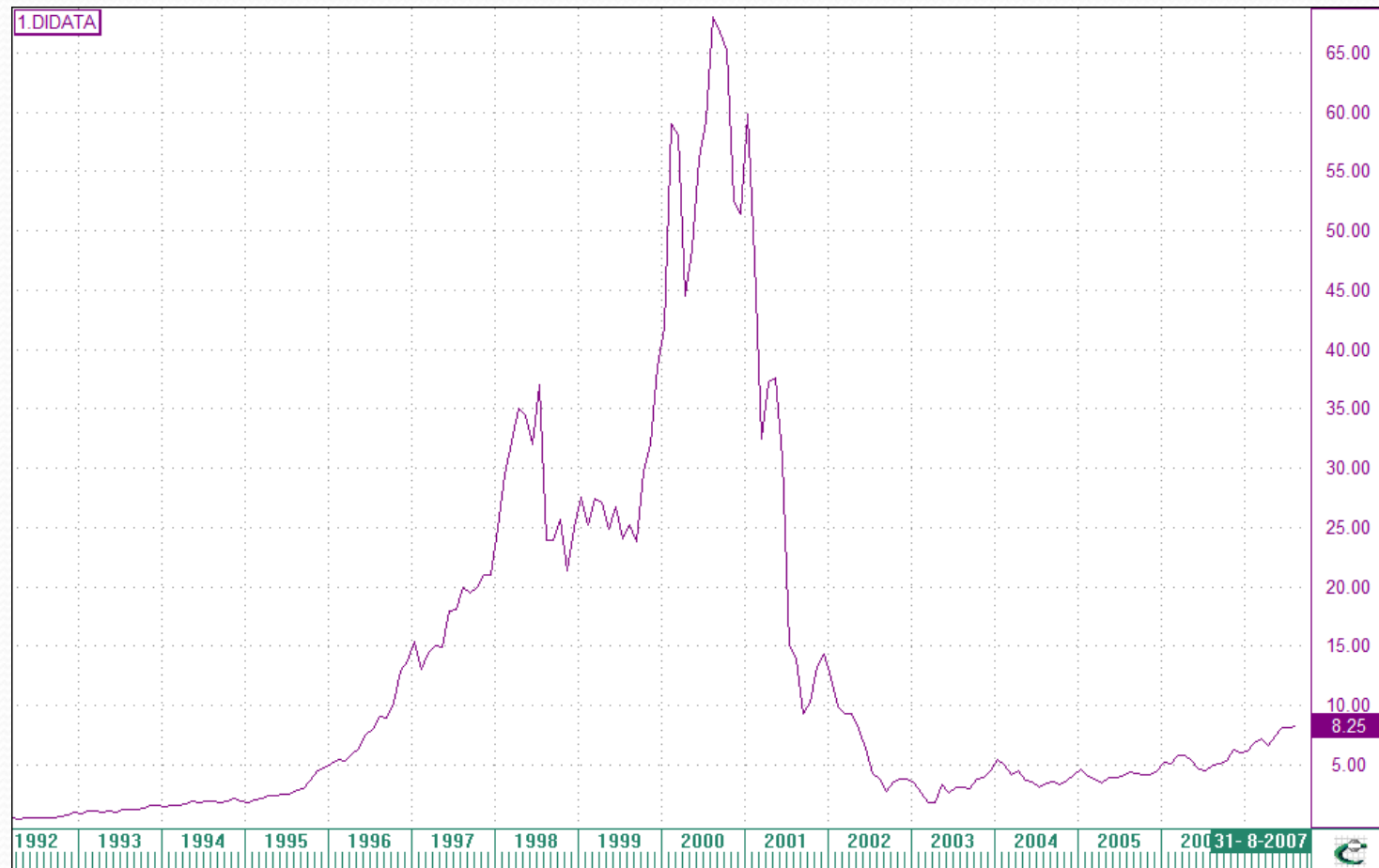
# Share No 2 – The Don



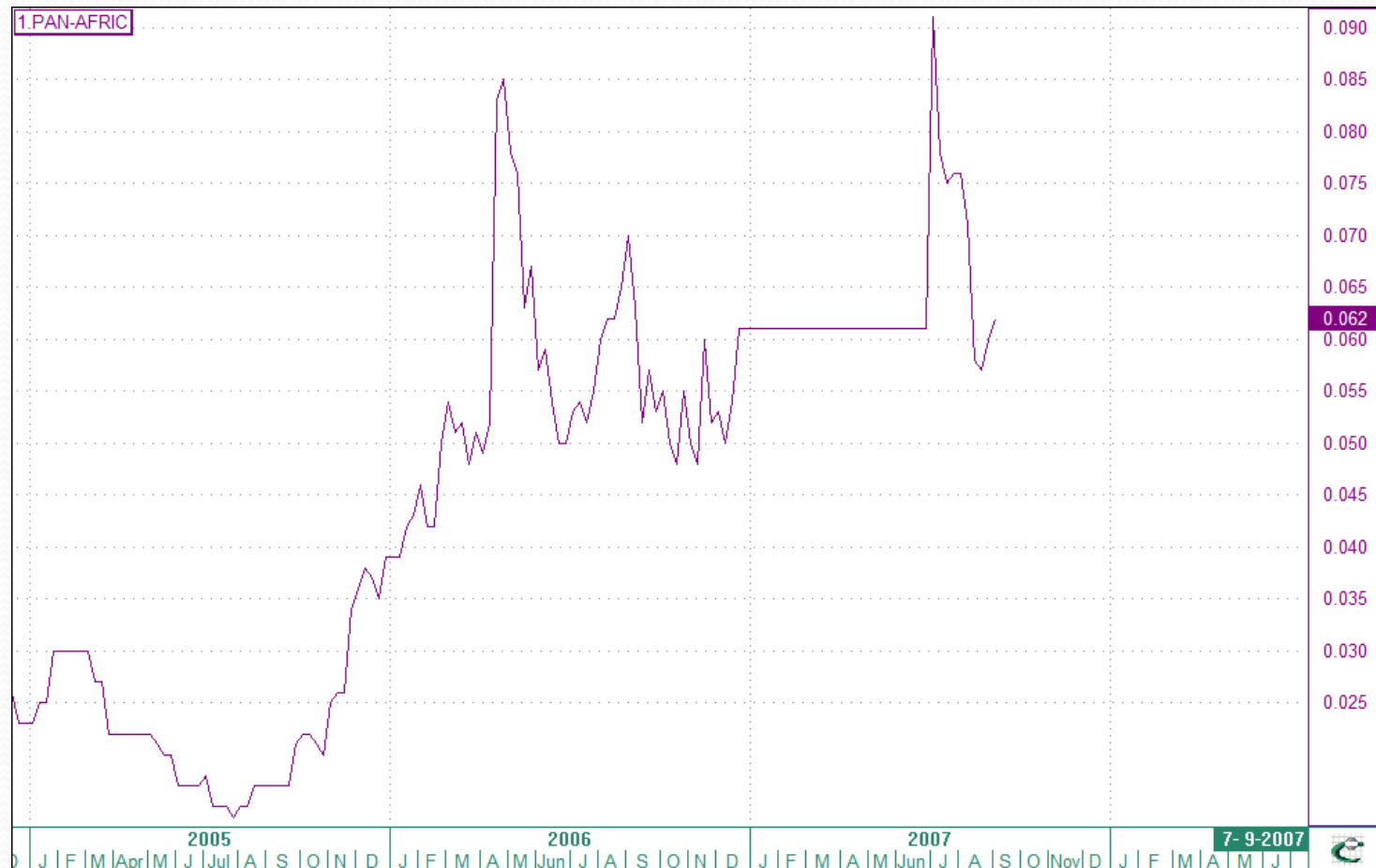
# Share No 3 – Dimension Data



# DiData for context



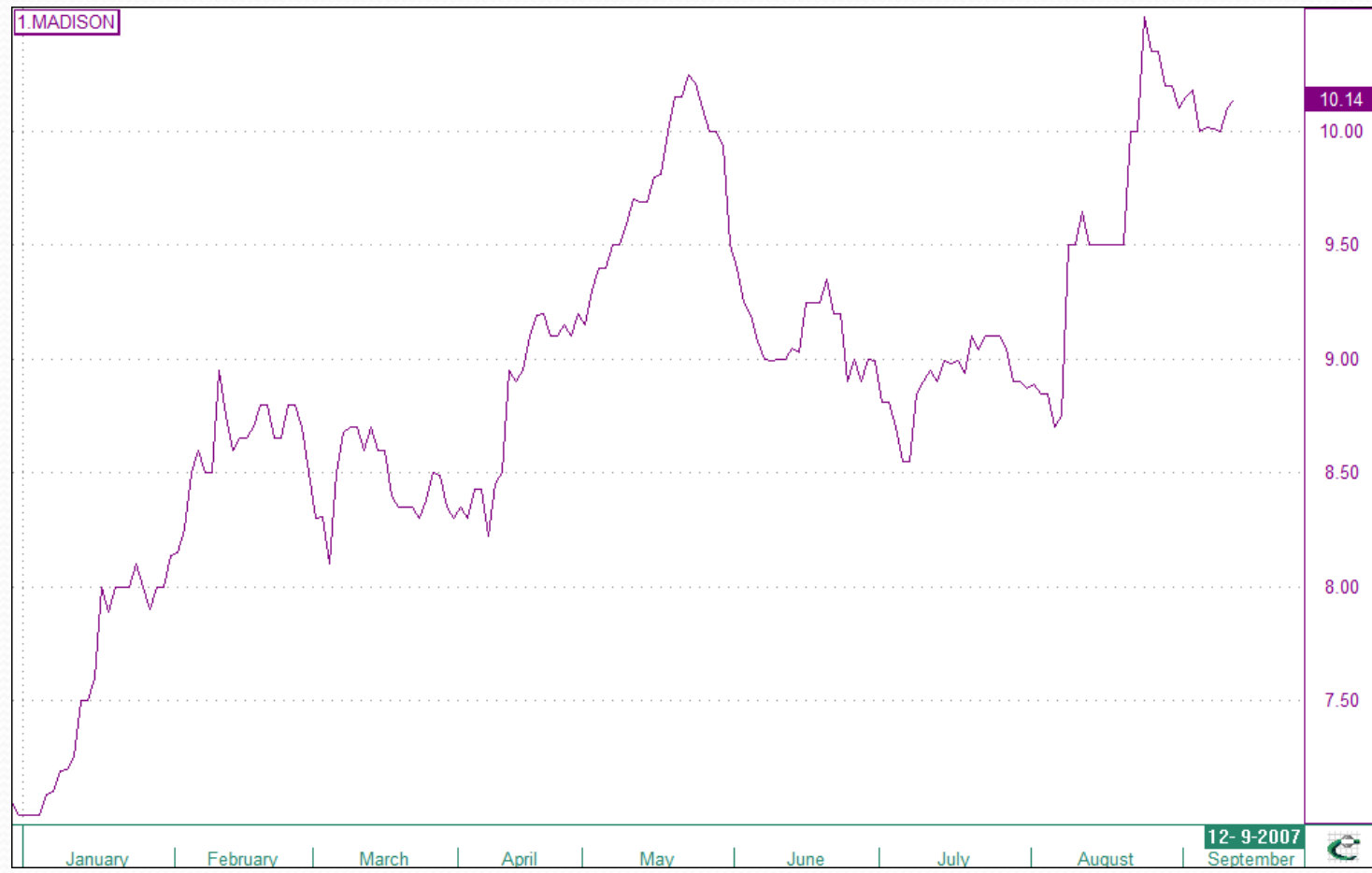
# Share No 4 – Pan African Resources

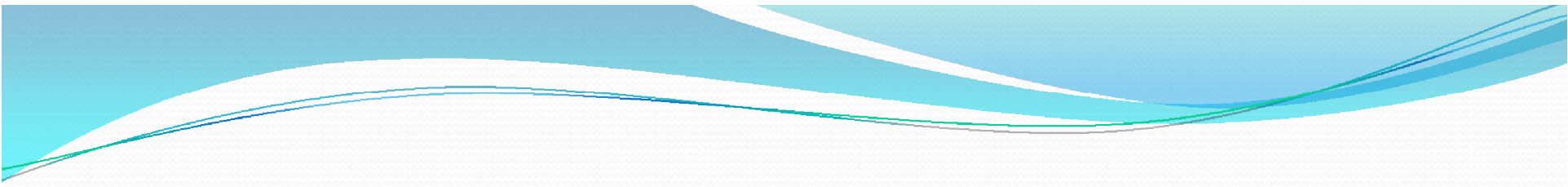


# Share No 5 - Metropolitan



# Share No 6 - Madison





# Thank You.....

Please remember to:

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- Watch Power Lunch with Moneyweb on CNBC Africa weekdays
- Of, as jy geldsake in eie taal wil hoor – Moneyweb op RSG (5-6nm weeksdae)
- And read Moneyweb Business in The Citizen; Weekend Witness and George Herald.

Contact Alec Hogg via [alec@moneyweb.co.za](mailto:alec@moneyweb.co.za)